# The why of new organization forms:

## Trends that affect the way we think about organization:

- Competition driven by speed and innovation
- Rise of information products replacing physical products
- Focus on shared value
- Highly educated workforce
- Integration of technologies

### Trends around organizational forms:

- Departments are out; processes are in
- Hierarchy is out; selforganization is in
- Internal is out;
  external is in
- Planning & control is out; experiment is in
- Mechanistic is out; organic is in
- Orders are out;
  information is in

### What: Six new organization forms

## The multidimensional

### organization

- Balances several dimensions rather than only one or two
- A manager is responsible for each dimension
- Conflicts are solved and priorities are set based on profitability per client
- Supported by one undisputed source of information and a collaborative culture

Value proposition

based ecosystem

Gather a limited set of

• This value proposition

proposition

more clients

• As the value

firms around one value

can be aimed at one or

proposition is likely to

managing the dynamics

of these ecosystems is

change over time,

an important skill

### The Spotify model

- Aims to speed up software development
- It scales agile by using autonomous multifunctional teams (squads)
- Each squad is part of a tribe (department focusing on a certain business issue)
- Each squad member is part of a chapter. Chapter lead is their hierarchical boss
- Model is suitable for software development, nonroutine activities and requires a streamlined IT architecture

Are organizations in which

resource for the whole world

mechanisms are benevolent

volunteers develop a

The main governance

dictatorship, consensus

information transparency

Their strengths lies in the

volunteers to contribute;

their weakness in the lack of

formal control mechanisms

high motivation of the

to ensure alignment

'Innersourcing'

based democracy and

**Open source** 

organizations

### Holocracy

- Radical decentralization of decision-making is achieved by grouping in a circle
- The circle divides roles among individuals
- Each employee can decide anything within her role, unless it affects somebody else's role
- A tension gets resolved via a structured meeting process in the circle, using consent decision-making
- A circle and its next higher circle elect people to represent them in the other circle to ensure cross-circle alignment and a vertical flow of information

## Platform organizations: fostering online ecosystems

- Offers a set of shared assets that can easily be recombined into diverse applications
- Require a high level of internal transparency
- Complementors are organizations that make use of platforms to develop their own apps, services or products
- The ecosystem of complementors participates in the decision-making around the platform
- Are typical for an online world but occur offline as well

## QRC Organizational forms

Based on: How to survive the organizational revolution. QRC by Henny Portman, Nov'2019

#### How

#### The dark side

## The limits of new organizational forms:

- The totalitarian organization and the privacy/performance tradeoff
- The disappearing middle management
- The algorithm says you are fired
- Permanent Beta
- Norms and values as totem poles
- Systems as straitjackets
- Information overload
- Best practice sharing

### The institutional challenge:

- Labor relations: the (in)equality paradox
- Corporate governance: the responsibility paradox
- Anti-trust and the data challenge

## Internal governance: replacing planning and control

### Reducing the coordination load:

- modularization
- Information sharing
- Internalized behavior
- Procedures and processes
- Role based coordination

## New techniques to govern:

- Discovery driven planning
- · Meetings: QBRs and Obeyas

### Budgeting and resource allocation

#### Spotify rhythm

## Decision-making: expertise and advice

### From extrinsic to intrinsic motivation

#### Gamification

### A rough guide

## Copy/Paste > Mismatch

- with overall objectives
- with type of work
- with organizational interdependencies
- to organizational culture and leadership
- with size of the organization

# Tailoring organizational forms to your context and needs

- Tribe size
- Co-location
- Self-service

# Hybrid structures in which several forms are combined

